

Addax Petroleum Exploration (Nigeria) Limited

(RC No. 333613)

Tender Opportunity Provision of Coiled Tubing Equipment and Nitrogen Lift Services in OML 126/137

1. Introduction:

Addax Petroleum Exploration (Nigeria) Limited (hereinafter referred to as “APE(N)L”) invites interested and pre-qualified Contractors to respond to this tender opportunity for the provision of the following services as detailed in item 2 below, at APE(N)L’s OML126/137 (Offshore) facility. The contracts are proposed to commence in Q1, 2012 and continue for a duration of two (2) years with APE(N)L having the sole option to extend the duration for a further period of one (1) year

2. Scope of Services Requirements:

As a minimum requirement, the selected Contractor shall have the necessary experience, capability and shall be fully responsible for the provision of Coiled Tubing-Equipment and Nitrogen Lift Services for use in water depths un to 1,500 feet with requirement for both 10,000psi and 15,000psi rated environment.

- ETB-0499 Coiled Tubing and Nitrogen Lift Services: Contractor must be able to provide Coiled Tubing Equipment and Nitrogen Lift Services including but not be limited to the following:
- Coiled Tubing Unit – coil tubing control cabin with impact resistant windows and contains all necessary controls, communication and calibrated monitoring facilities to ensure a safe and efficient operation;
- Coil Tubing Lift Frame as per API 8C with power supply and accessories.
- Crossovers to Pressure Control Equipment and tubulars.
- Long Bails.
- Coiled tubing reel capable of operating with pipe diameters between 1 ¼” and 2 1/8” (inclusive) with a drum capacity of up to 15,000ft x 15,000 psi;

- Coiled tubing injector head, Stuffing Box / Dual Stripper, Dual Shear Seal BOP:
- Power Pack for power supply;
- Coiled tubing tools such as; Straight bar, Connector Emergency disconnect, check valves, Jetting nozzles, Fishing equipment and Connectors for well intervention tools, jars, motors, impact hammers accelerators.
- Data acquisition unit;
- Pumping unit;
- Nitrogen and Nitrogen quads;
- Flow back storage tanks;
- Toolbox with fishing tools and equipment for all coil tubing tools specified.
- Nitrogen converter capable of delivering nitrogen at 350scf/min at a pump output pressure of 3000psi etc); and will include Inlet and exhaust flame traps, over-speed shutdown. High exhaust or water temperature shutdown, Anti-static equipment and Inertia or air starter motors.
- All necessary consumables and spare parts; and
- All other related equipment, tools and experienced personnel necessary to satisfactorily perform the above services.

3. Mandatory Requirements:

3.1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Coiled Tubing Services (3.04.37) (Product/Services) category in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive Invitation to Tender (ITT).

3.1.1. To determine if you are pre-qualified and view the product/services category you are listed for: You may visit NipeX NJQS Website at www.nipexng.com and access NJQS with your log in details, click on continue Joint Qualification Scheme tool click on 'check my supplier status and thereafter click on supplier product group.

3.1.2. If you are not listed in a product/service category that you are registered with

at DPR to do business, you may contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos, with your DPR certificate as evidence for necessary update.

3.1.3. To initiate the JQS Pre-qualification process, you may access www.nipexng.com to download the requisite application form, make necessary payments and contact NipeX office for further action.

3.2. In addition to 3.1 above, Tenderers shall also be required to comply with the Nigerian Content requirements in the NipeX system.

4. Nigerian Content Requirements:

Tenderers are to note that they will be requested during the technical tender to provide details of their relevant strategy to ensure that they fully comply with the Nigerian Oil and Gas Industry Content Act, 2010 as provided at www.nnpcgroup.com and www.nigcontent.com in view of the fact that non-compliance will constitute a fatal flaw in all contract evaluations.

In light of the above, Tenderers shall be expected by the Nigerian Content Development Monitoring Board (NCDMB) to:

- Demonstrate that the entity proposed for execution of the service, is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture, with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.
- Furnish details of company ownership and share holding structure. With photocopies of its CAC Forms CO2 and CO7.
- Provide evidence of what percentage of its key management positions are held by Nigerians and what percentage of the total work force are Nigerians, And also show overall percentage of work to be performed by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan with detailed description of the role, work scope, man-hours and responsibilities of all the Nigerian companies and personnel that will be involved in executing the work.

- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop.
- Provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centers in Nigeria with physical addresses (not P.O. Box).
- Provide detailed description of the location of in-country facilities (Equipment, storage, workshops, repair, maintenance and testing facilities)
- Provide detailed statement with evidence of how it intends to maximize the use of Nigerian made goods and services
- Provide details on any other Nigerian Content initiative the company is involved in.
- Provide MOA with Oil and Gas trainers association (OGTAN) registered facility for both class room type (theoretical) and on-the-job training attachment for the duration of the project.
- Provide evidence of minimum 50% equity ownership of equipment by Nigerian subsidiary.

5. Closing Date:

Only tenderers who are registered with NJQS Product/Category Coiled Tubing Services (3.04.37) as at 16th August, 2011 by 12:00 pm, being the advert closing date shall be invited to submit Technical Bids.

6. Additional Information:

Please note that all interested Contractors are required to strictly adhere to following conditions in relation to Advert:

- As stated in item 3 hereto, Contractors are required to be pre-qualified in NJQS under this specie services category to be eligible to participate in this tender opportunity.
- All costs incurred in preparing and processing NJQS pre-qualification and responding to this Tender Opportunity shall be to the Contractor's own account.

- This Advert shall neither be construed as any form of commitment on the part of APE(N)L to award any contract to any Contractor and or associated contractors, sub-contractors or agents, nor shall it entitle pre-qualified Contractors to make any claims whatsoever and/or seek any indemnity from APE(N)L and/or any of its partners by virtue of such Contractors having been pre-qualified in NJQS.
- The tendering process shall be undertaken in accordance with the NNPC contracting process which requires pre-qualified Contractors to submit their documentation in the following manner

(i) Pre-Qualified contractors in the relevant Product/Services category in NJQS Tenders,

(ii) Following the Technical evaluation process, only technically acceptable and financially acceptable and financially qualified contractors will be requested to submit their Commercial Tenders.

- APE(N)L will communicate only with authorized officers of the qualifying Contractors at each stage of the Tender process, as necessary, and will not communicate through individuals or appointed Agents.

Please visit the NipeX portal at www.nipexng.com for this Advert and other relevant information.